

DXB Development and Solutions

Your stock. Our buyers.

Live purchase requests from business buyers worldwide, in the categories you supply.



For suppliers

dxbds.com/suppliers

Real demand, in your categories.

When our buyers need hardware, approved suppliers in that category receive the request. You answer in any format; we handle the rest of the deal.

8

hardware categories we buy

11

fields in one clear offer checklist

Any

format: Excel, PDF, CSV or a screenshot

Who you reach.

We act for business buyers and manage the relationship, documents and deal on their behalf.



Resellers

Filling specific customer orders, often at short notice.



System integrators

Building servers and infrastructure projects.



Data-center operators

Expanding and maintaining capacity.



Corporate IT teams

Refreshing fleets and replacing parts.

What we buy.

Processors

Server and desktop CPUs

Memory

Server RAM, DDR4 and DDR5

GPUs and accelerators

Data-center and workstation

Storage

Enterprise SSD, HDD, NVMe

Networking

Adapters, switches, optics

RAID and HBA

Controllers and HBAs

Servers and platforms

Complete systems and barebones

Laptops and PCs

Business fleets, workstations

Retail box

Factory new, sealed

OEM / tray

Factory new, bulk packaging

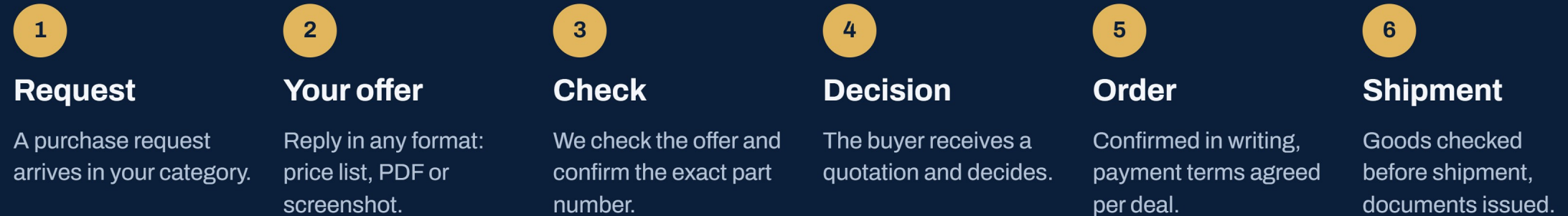
Warranty

Manufacturer's warranty on every item

Any volume

Single units to recurring orders

How a deal works for you



One message, any format.

Missing fields are requested in one follow-up message, not ten.



Excel price list
stock_sep.xlsx



PDF quotation
offer_1024.pdf



Screenshot
photo of a stock sheet

➔

Structured offer

Illustrative example

9 of 11

✓ Part number	CD8069504449401	✓ Condition	New
✓ Packaging	Tray (OEM)	✓ Quantity	300
✓ Unit price	1,790 USD	✓ Lead time	3 days
✓ Ship-from	Hong Kong	✓ Shipping	Included
✓ Payment terms	Prepayment	⌚ Warranty	requested
⌚ Price validity	requested		

What a complete offer states.

Complete offers are processed first. Prices in USD, AED or other currencies are accepted.

01 Exact part number

02 Condition: factory new

03 Packaging: tray or box, OEM or retail

04 Quantity in stock

05 Unit price and currency

06 Lead time

07 Ship-from location

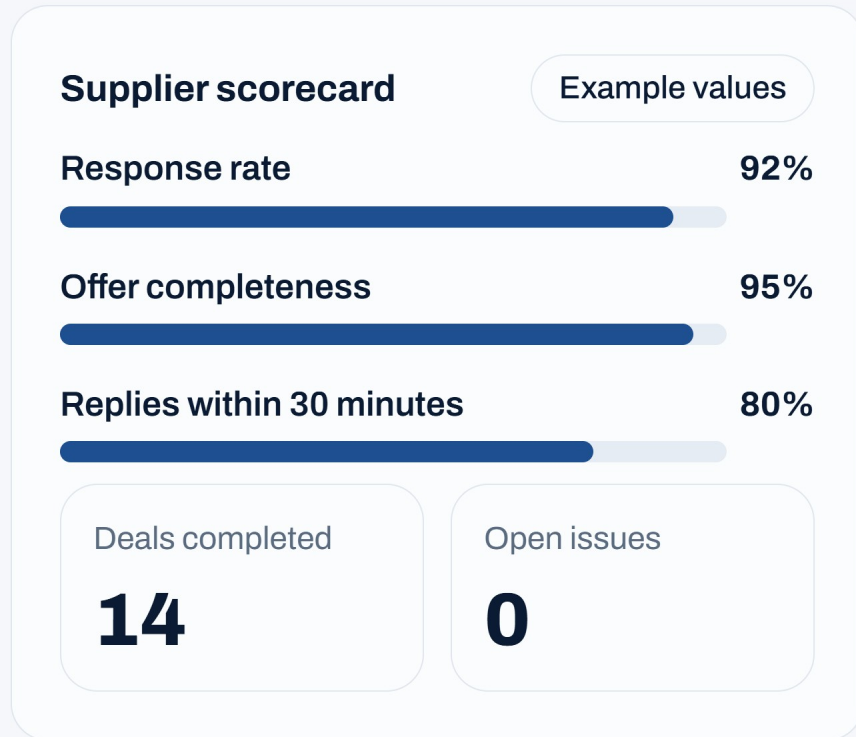
08 Shipping to Dubai: included or cost

09 Warranty

10 Payment terms

11 Price validity

A clear scorecard, not guesswork.



Measured, not assumed

Response speed, completeness of offers, deals and issues are tracked for every supplier.



Rating sets priority

Higher-rated suppliers receive requests first in their categories.



Simple to improve

Reply quickly and send complete offers. That is the whole method.

Onboarding in five steps.

- 1 Apply**
Web form or Telegram, in a few minutes.
- 2 Company check**
Registration, trade license and contacts.
- 3 Share your stock**
A stock list or price list in any format.
- 4 Initial orders**
Condition, serials and lead times reviewed.
- 5 Receive requests**
Purchase requests in your categories.

Documents we ask for

- ✓ Company registration or trade license
- ✓ Company address and contact person
- ✓ Bank details in the company's name
- ✓ Warranty and RMA terms
- ✓ References or trading history (optional)

Confidential and fair.



Your prices stay private

Never shared with other suppliers.



Orders in writing

Every order is confirmed in writing before shipment.



Agreed payment terms

Set per deal and fixed before goods move.



Any currency

Offers in USD, AED or other currencies are accepted.



One point of contact

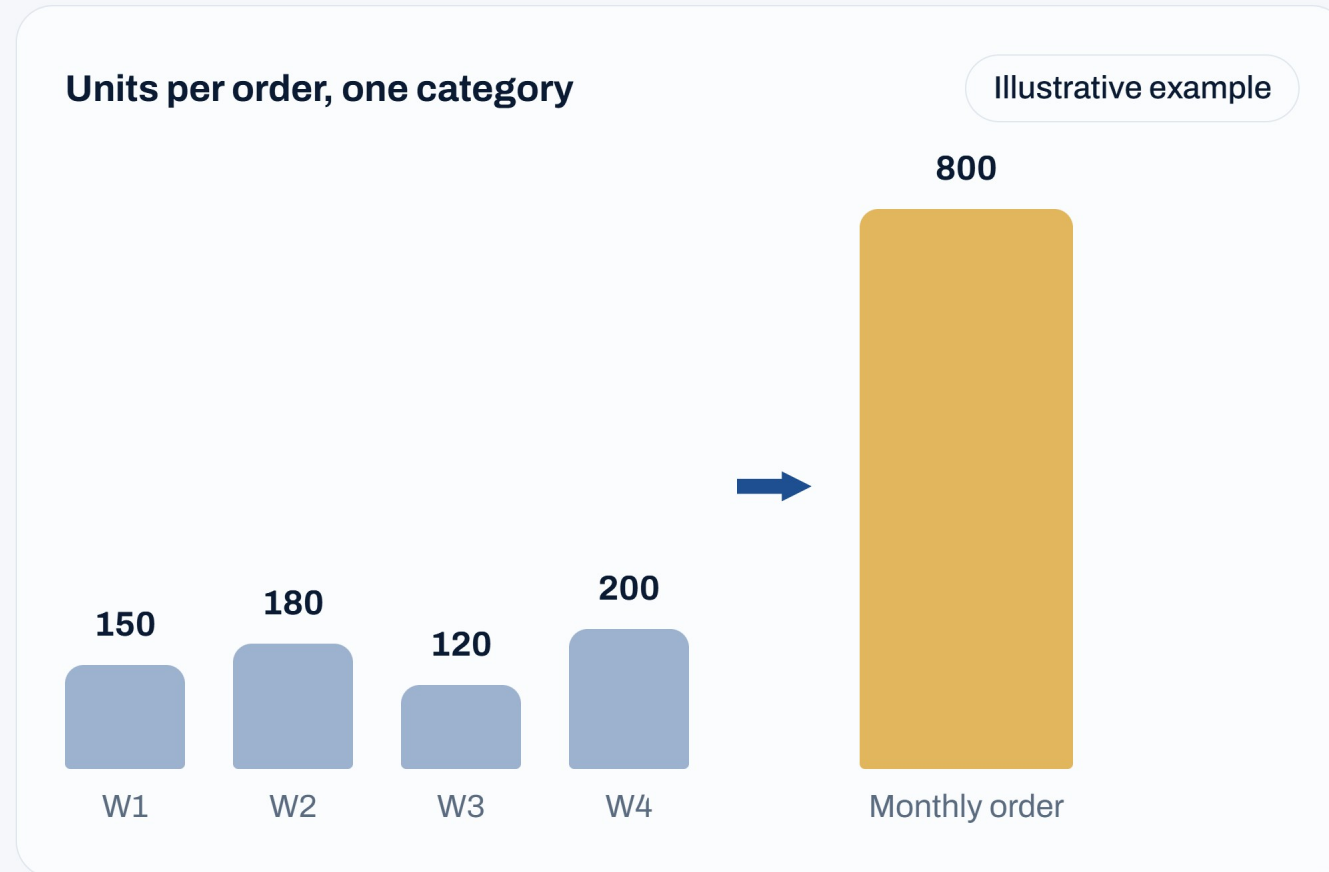
We handle the buyer, documents and the deal.



Compliance

Export-control checks; no sanctioned parties or destinations.

From spot orders to planned volume.



As recurring demand builds in a category, we consolidate weekly spot purchases into planned volume orders with our strongest suppliers.

For suppliers, that means larger, more predictable orders, planned in advance.

Apply as a supplier.

Apply in minutes. Approved suppliers start receiving requests in their categories.



Telegram

@dxb_procurement_bot

Open the bot and choose supplier



Web form

dxbds.com/suppliers

Attach your stock list



Email and phone

ab@dxbds.com

+971 58 245 4568